

## The Exceptional Team That Gives You Results.



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## Contents

- 1 | Executive Summary
- 5 Site Plan
- 7 Site Servicing
- 9 Perspective View
- 11 Site Survey
- 13 Elevations
- 21 Floor Plans
- 23 Sharon Village Land Use Map
- 25 The Neighbourhood
- 29 Aerial Views
- 31 Offering Process
- 33 East Gwillimbury Demographics
- 35 Employment Nodes & Major Employers
- 37 Active Developments
- 39 Sold Out Developments
- 41 Photos of East Gwillimbury



## Executive Summary

### The Offering

Lennard Commercial Realty ("the Advisor") has been exclusively retained by our client ("the Vendor") to coordinate the sale of 19086 Leslie Street, East Gwillimbury, ON ("the Property"). The Property is being sold Site Plan Approved for a mixed-use residential and commercial development.

The Property consists of approximately 7.51 acres located on the southwest corner of Leslie Street and Mt. Albert Road. The Property is along 3 road frontages: Leslie Street, Mt. Albert Road and Judah Doan Way. The property will contain 2 phases Development Phases which can be sold independently.



Contains 2.76 acres of Commercial Retail located at the Corner of Leslie Street and Mt. Albert Road. The siteplan will be approved with a total of 38,078 SF located in two buildings (Building A with 19,980 SF and Building B with 19,098 SF). 151 Surface parking stalls.



Contains 4.75 acres of low rise residential with an approval for 244 stacked townhouse units totalling 294,070 SF. 238 underground and 6 surface parking stalls. Each unit will average 1,210 SF with 1 underground parking spot.

Both the Commercial and the Stacked Townhouse Phases of the development will be sold Site Plan Approved with full allocation of municipal Sanitary and Water located at the lot line.

### The Opportunity

The Advisor on behalf of the Vendor is soliciting development and building firms for an Agreement of Purchase of Sale. The Vendor will look at offers on a first come basis. **Please submit all offers** to Aran Pope, Noah Schwartz or Brennan Shier.

## 19086 Leslie at a Glance





Parcel 1



Parcel 2



) 4.75 acres Total Area





## Site Plan

Site Plan Approved





## Parcel 1

Commercial Retail



## Parcel 2

Stacked Townhouses









The proposed development will consist of two parcels. Each parcel will have their own municipal connections and stormwater management controls.

### Stormwater Servicing:

Under existing conditions, the site is primarily comprised of agricultural land. The 4.07 ha site's existing major system flow is generally conveyed overland from southeast to northwest, draining to the right-of-way (ROW) of Beechborough Crescent.

All surface flow, roof drainage and foundation drainage will be captured and controlled, and the proposed development will convey minor system flows to either Judah Doan Way or Beechborough Crescent. Three separate storm connections will be required to the Municipal system to service all three phases independently. All flow will eventually be captured into the Beechborough Crescent minor system. These flows then head west towards the downstream creek located approximately 300 m west of the subject site.

### Sanitary Servicing:

The site does not currently discharge sanitary flows. Both phases will require separate connections to the sanitary sewer along Beechborough Crescent. Easements will be required along the north and south property line to bring sanitary lines to the east side of the site.

The existing municipal sanitary system has been modeled with these flows, and no downstream capacity issues are identified.

### Water Servicing:

The existing site is not serviced with a watermain connection. All three phases will require separate connections to the municipal infrastructure.

Phase 1 will be connected to the existing 150mm diameter watermain on the north side of Mount Albert Road. A 150 mm fire and 100 mm domestic line will be used to service this phase, and one private hydrant is proposed.

Phase 2 will be serviced to the 300mm existing watermain on the north side of Beechborough Crescent. A 150mm fire and 100mm domestic line will be run internally to service the seven units. Two private hydrants will be required for this phase.

There are no capacity issues expected, as it is a new subdivision.

Each phase will have their own separate municipal service connections and stormwater management controls to facilitate construction phasing.

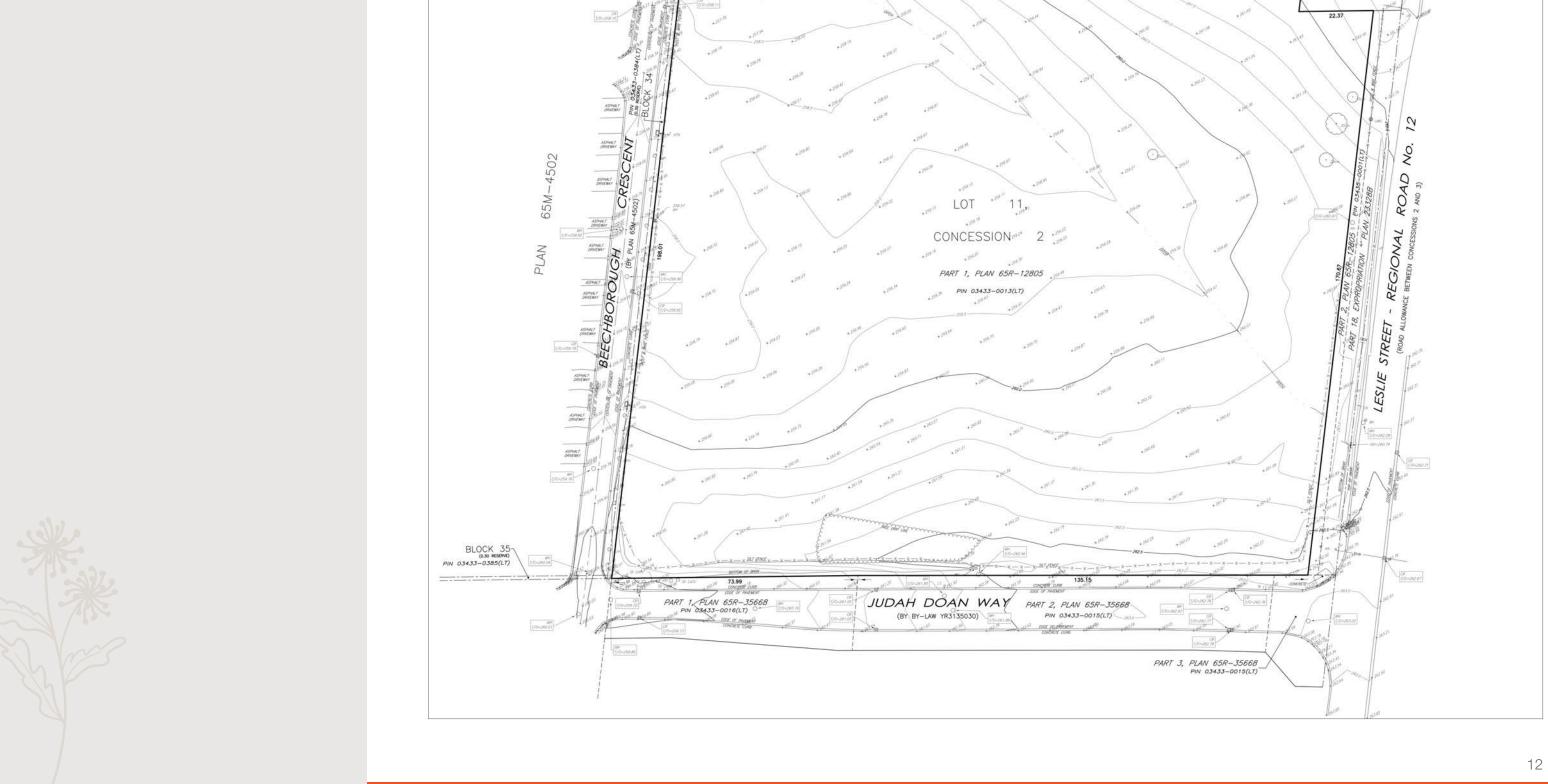


## Perspective View





## Site Survey



WANTER TO THE COLUMN

PIN 03433-0374(LT) BLOCK 24 (STREET PIN 03433-0370(LT) BLOCK 20

BLOCK 37-(0.30 RESERVE) PIN 03433-0387(LT)

TOP OF BUY

MOUNT ALBERT ROAD - REGIONAL ROAD No. 13 (FORMERLY SHARON HOLLAND LANDING ROAD)

(BY BY-LAW No. R-670-80-128, INSTRUMENT No. R 261406)

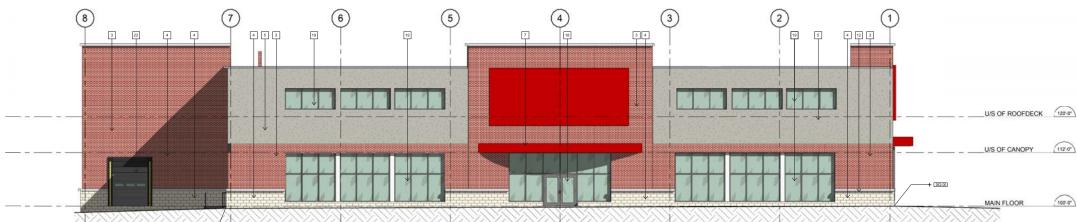
EXPROPRIATION PLAN R 136047

INSTRUMENT No. R293527 PIN 03433-0014(LT)



## Elevations - Parcel 1 (Building A) Commercial Retail 2 Buildings Totalling 38,078 SF

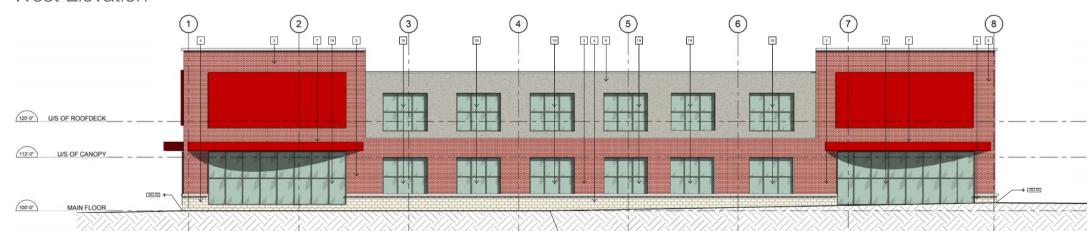
## East Elevation



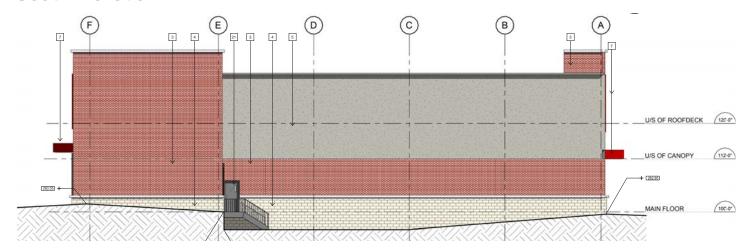


14

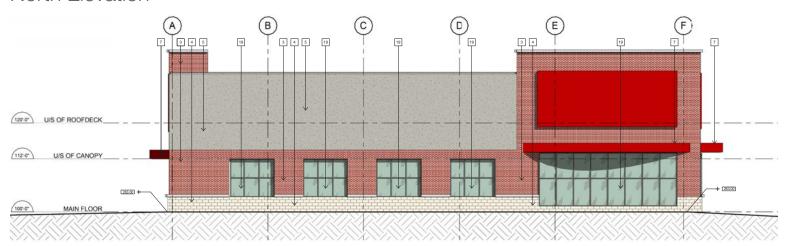
### West Elevation



### South Elevation



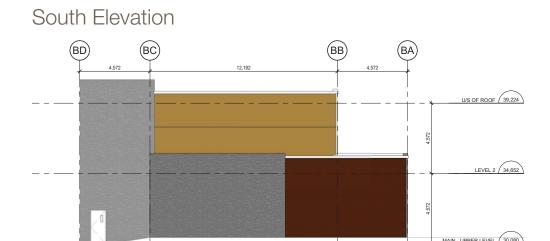
### North Elevation





## Commercial Retail 2 Buildings Totalling 38,078 SF







16





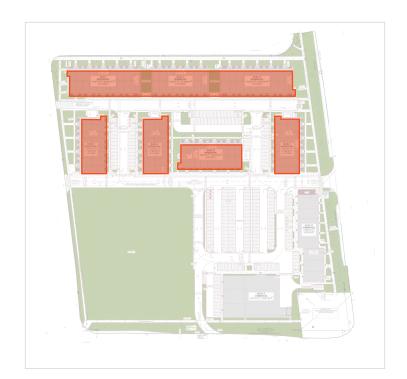




## Elevations - Parcel 2 (Buildings C - I) Stacked Townhouses 244 Units Totalling 294,070 SF

### Building D Main Elevation

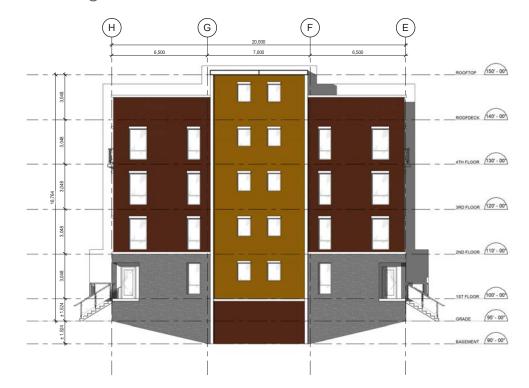




### Building C, E, F & H Main Elevation



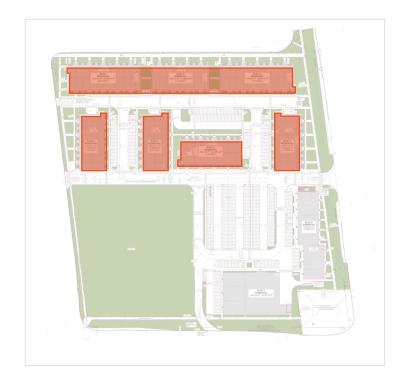
### Building D Side Elevation



## Elevations - Parcel 2 (Buildings C - I) Stacked Townhouses 244 Units Totalling 294,070 SF

Building G & I Main Elevation

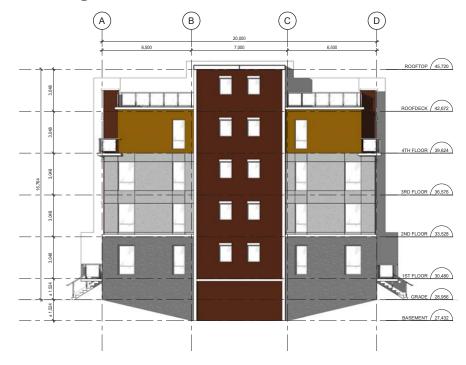




Building C, E, F, G, H & I Side Elevation



Building C, E, F, G, H & I Side Elevation



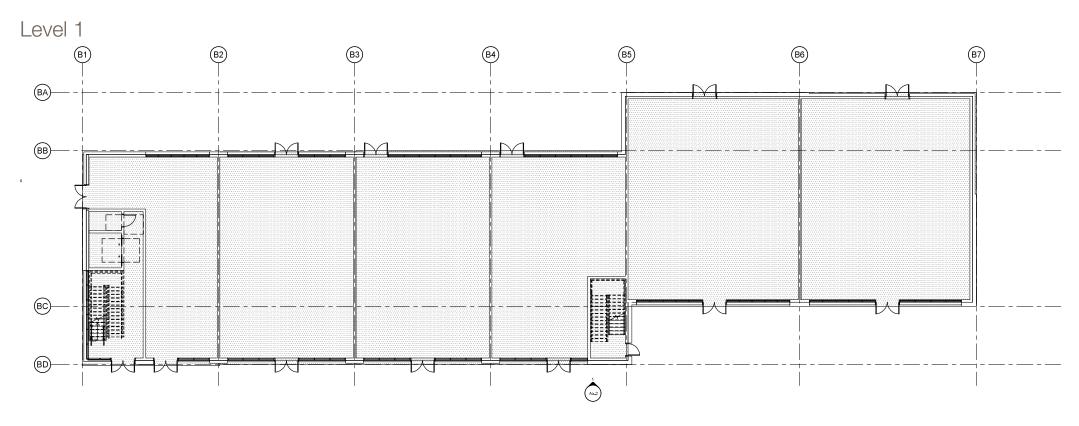


Private Roof Terrace

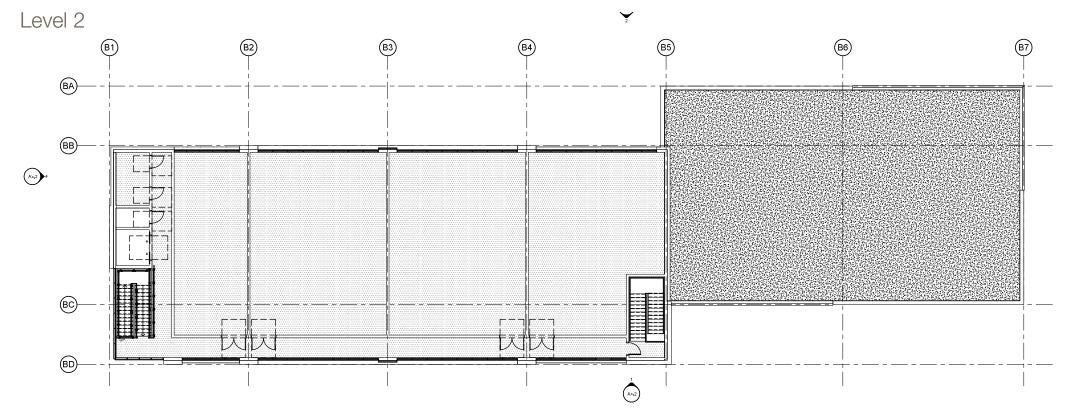
Each Unit has 2 levels of living space

Underground Parking

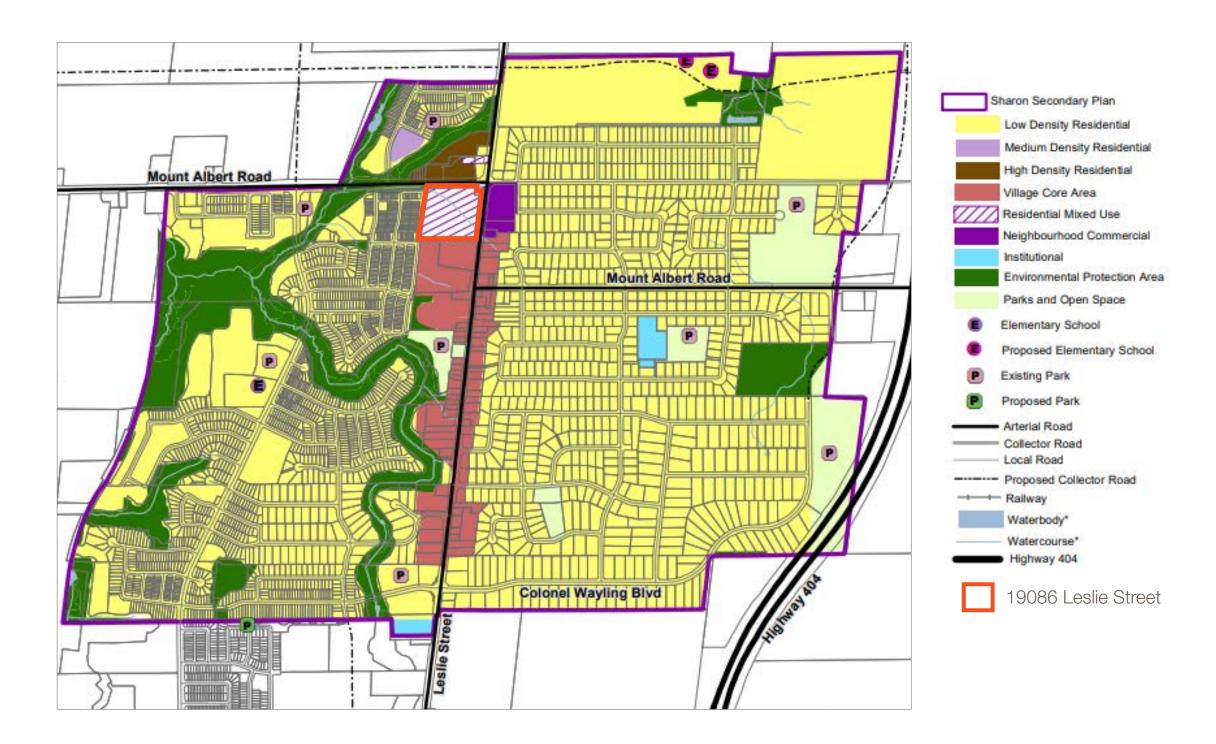
## Floor Plans - Parcel 1 (Building B) Commercial Retail 2 Buildings Totalling 38,078 SF







# Sharon Secondary Plan Land Use Map



## The Neighbourhood

Located in the town of East Gwillimbury, the community of Sharon lets you enjoy the distinctive charm of a historic village, just 40 minutes north of Toronto.

Home to the iconic Sharon Temple National Historic site and numerous big city amenities — such as shops, restaurants, sporting facilities and theatres — Sharon brings together all the elements for a perfect GTA lifestyle. Located down the street from the East Gwillimbury GO Station, daily trains and buses can take you directly to Union Station in Downtown Toronto in an hour. In under 5 minutes, you can be on Highway 404, conveniently connected to the DVP. The nearby Highway 400 can take you to cottage country in no time!

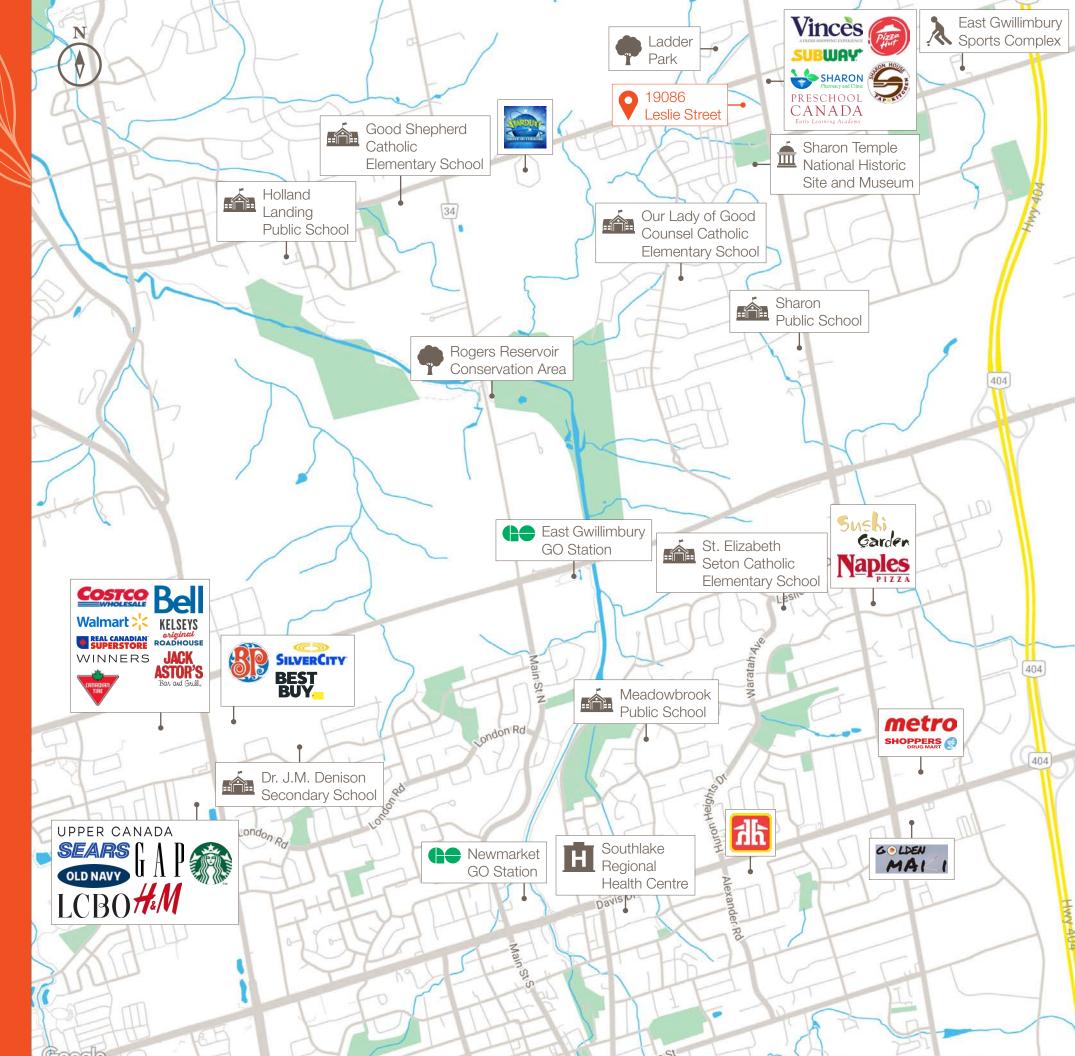
The Highway 400–404 Connecting Link is a proposed 16.2 kilometre, four-lane controlled access highway that will provide an east-west connection between Highway 400 in Bradford West Gwillimbury and Highway 404 in the Town of East Gwillimbury. The Highway 400–404 Connecting Link will alleviate congestion on east-west corridors and provide an alternate route from eastern Toronto and eastern Greater Toronto Area to Barrie and Simcoe.

East Gwillimbury's housing market is experiencing significant growth, with multiple developments underway! New residential areas are being built throughout the town in the communities of Harvest Hills, Holland Landing, Mount Albert, Queensville and Sharon.

With the rapid growth of housing in the Greater Toronto Area (GTA), real estate in East Gwillimbury is an excellent investment, with East Gwillimbury properties that are currently more affordable than Toronto and its nearby municipalities.

Healthy living is integral to a thriving community and East Gwillimbury is home to many respected medical care centres, staffed by leading professionals. Nearby Southlake Regional Health Centre is a leader in cardiac care and is recognized for excellence in emergency medicine, cancer care and mental health programs. With 160 acres of parkland, 30 km of trails, protected green spaces, scenic golf courses, winding rivers and the nearby Lake Simcoe right next door, there is no shortage of exciting things to do when keeping active and enjoying a healthy lifestyle.







## Aerial Views









## Offering Process

Lennard Commercial Realty ("the Advisors") have been exclusively retained by the Vendor to coordinate the sale of a Mixed-use Development consisting of approximately 7.51 acres located on the southwest corner of Mt. Albert Road and Leslie Street in the Municipality of East Gwillimbury.

### Memorandum Contents

This Confidential Investment Memorandum is being delivered to prospective purchasers to assist them in deciding whether they wish to acquire the Property. This Confidential Investment Memorandum does not purport to be all inclusive or to contain all the information that a prospective purchaser may require in deciding whether or not to purchase the Property. This Confidential Investment Memorandum is for information and discussion purposes only and does not constitute an offer to sell or the solicitation of any offer to buy the Property. This Confidential Investment Memorandum provides selective information relating to certain physical, locational and financial characteristics of the Property.

The information on which this Confidential Investment Memorandum is based has been obtained from various sources considered reliable. Neither the Vendor nor the Advisors make any representations, declarations or warranties, express or implied, as to the accuracy or completeness of the information or statements contained herein or otherwise and such information or statements should not be relied upon by prospective purchasers without independent investigation and verification. The Vendor and Advisors expressly disclaim any and all liability for any errors or omissions in the Confidential Investment Memorandum or any other written or oral communication transmitted or made available to prospective purchasers. Prospective purchasers should conduct their own independent investigation and verification of the information provided herein, and should seek legal, accounting, tax and engineering advice as necessary.

If any information relating to the Property, in addition to the information provided in this Confidential Investment Memorandum, is provided at any time, orally or otherwise, by the Vendor or the Advisors or anyone acting on their behalf, such information is provided as a convenience only without representation or warranty as to its accuracy or completeness and such information should not be relied upon by prospective purchasers without independent investigation and verification.

### Indemnification

Recipients of this Confidential Investment Memorandum acknowledge that they are principals or investment advisors in connection with the possible acquisition of the Property.

In no event shall any prospective purchaser or any of its agents or contractors contact any governmental authorities concerning the Property, or make any physical inspection or testing of the Property, without the prior written consent of the Vendor or Advisors.

At any time prior to the Completion of the proposed transaction, the Vendor may request additional information from interested parties relevant to the transaction. The Vendor reserves the right to end the sale process or to cease discussions with any and all parties at any time without notice or liability.

#### **Process**

Based on the information contained in this Confidential Investment Memorandum, and other information that may be made available by the Advisors upon request, interested parties are invited to submit an Agreement of Purchase and Sale on their own forms to address the following requirements:

- The purchase price and deposits for the Property
- Proposed timeline and the terms of due diligence and closing
- Confirmation that the Property will be purchased Site Plan Approved in principal and on an 'As Is' basis
- Name of the ultimate beneficial owners of the Purchaser

After review of the offer, it is the intent of the Vendor to enter into a binding Agreement of Purchase and Sale for the Property with a selected party. None of the initial proposals, regardless of their form and content will create any binding legal obligation upon the Vendor or the Advisors. Prospective purchasers should note that the Vendor is under no obligation to select any of the offers.

### Sale Conditions

There is no warranty, express or implied, as to title, description, condition, cost, size, quantity or quality thereof. Any information related to the Property which have been or will be obtained from the Vendor, Advisors or any other pe rson, have been prepared and provided solely for the convenience of the prospective purchaser. Neither the Vendor nor the Advisors make any representation or warranty that such information is accurate or complete. Such information shall not form part of the terms of an Agreement of the Purchase and Sale, unless otherwise agreed in writing by the Vendor.

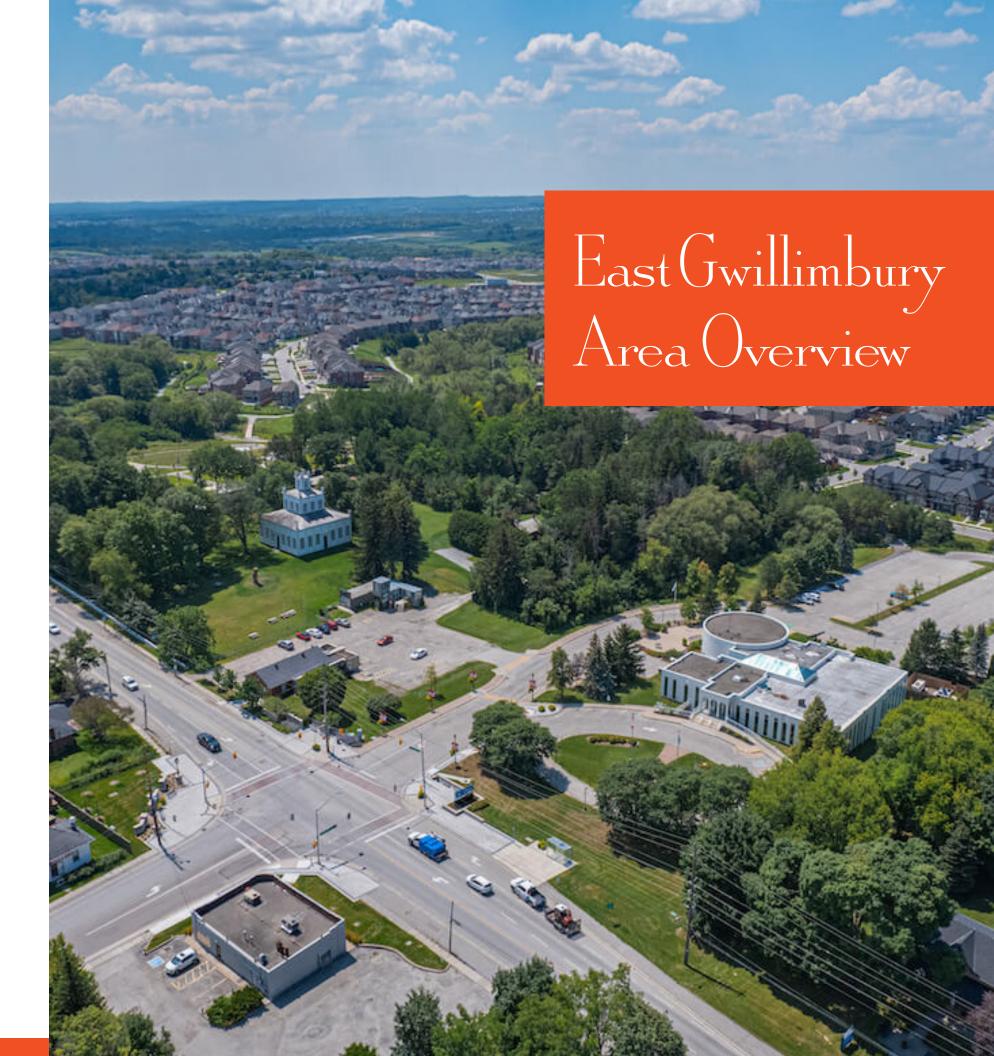
### Submission Process & Timing

Offers are to be submitted on an Agreement of Purchase and Sale to Lennard Commercial Realty to the attention of Aran Pope, Noah Schwartz and Brennan Shier and will be reviewed by the Vendor on a first come basis

Offers to purchase will be evaluated based upon, but not limited to, the structure proposed by the prospective Purchaser, the net proceeds to the Vendor, the prospective Purchaser's ability to complete the transaction, the timelines and proposed closing conditions. The Vendor is not obliged to accept any offers and reserves the right to reject any or all offers received.

### **Exclusive Advisors**

All inquiries regarding the Property or any information contained in this Confidential Investment Memorandum should be directed to Aran Pope, Noah Schwartz and Brennan Shier at Lennard Commercial Realty as exclusive agents for the Vendor.



## East Gwillimbury Demographics



34,637Total Population



39.6 Median Age





S Average Household Size



\$119,000 Median Income

University	29.15%	8020
College/Trade	31.35%	8625
Highschool	26.52%	7295
< Highschool	12.98%	3570
Total		27510

1km Radius



2,044Total Population



39.3 Median Age



3.1 Average Household Size



\$134,076 Median Income

3km Radius



12,216
Total Population



38.8 Median Age



3.1 Average Household Size



\$123,005 Median Income

5km Radius





42.8 Median Age

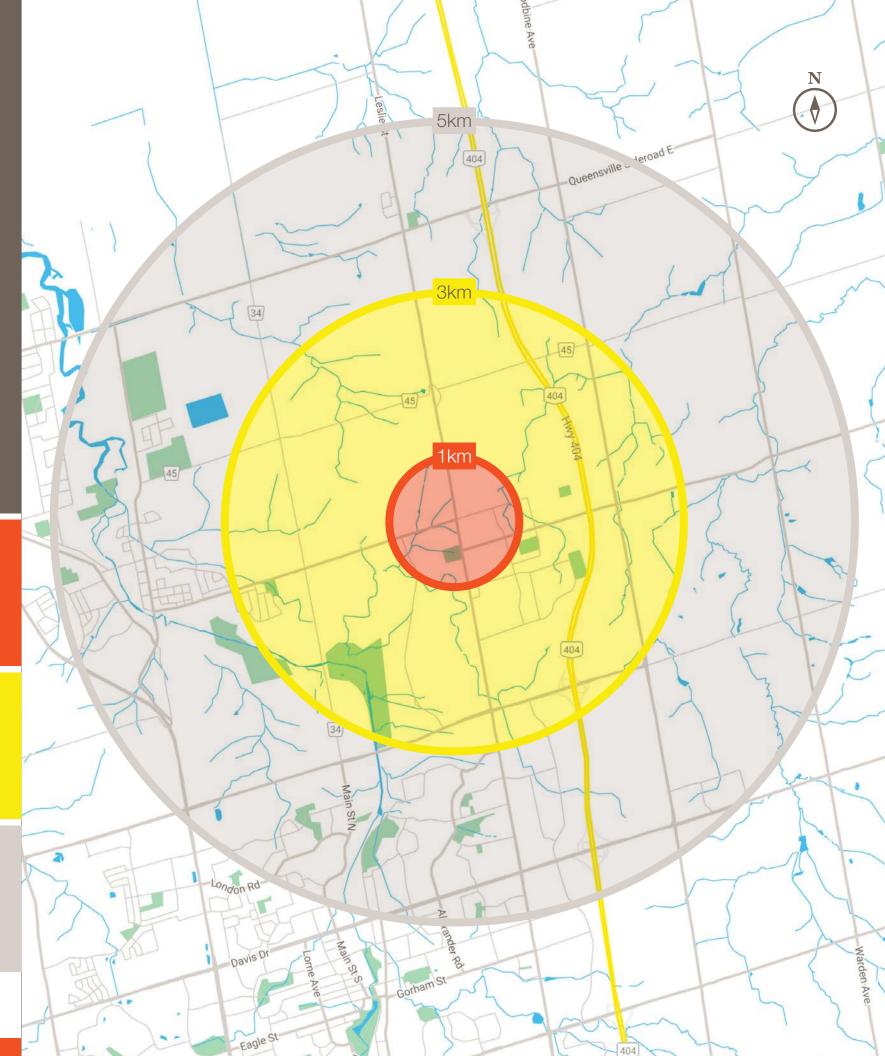


3
Average Household Size



\$112,175 Median Income

Source: 2021 Census Information From Statistics Canada.



## Employment Nodes & Major Employers

East Gwillimbury is poised for growth and development in the follwoing areas:



Agriculture & Agrifoods





Tourism & CleanTech



Health Care & Admin. Services



Logistics & Distribution



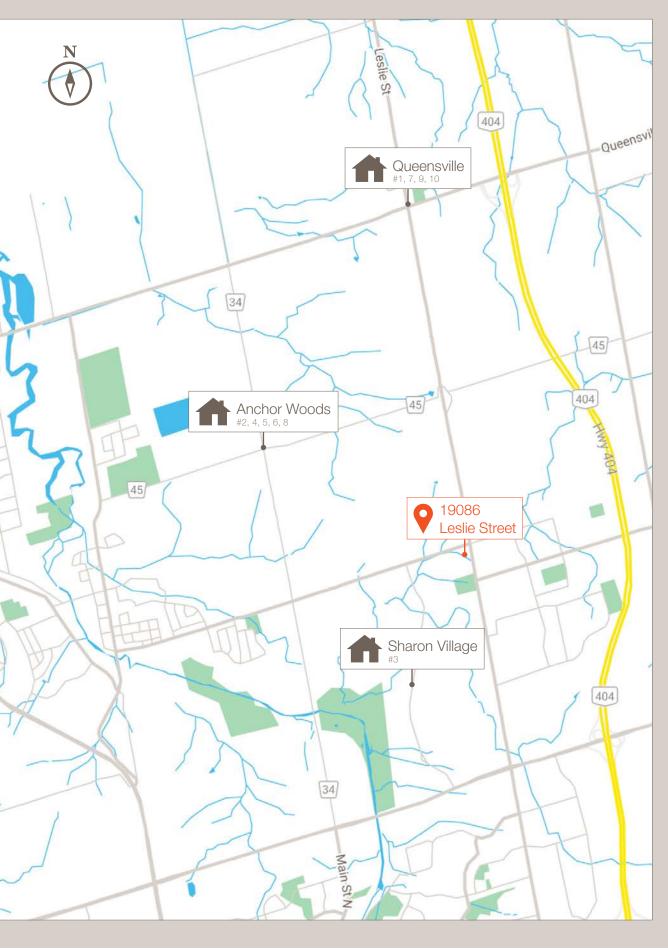
Manufacturing



Personal Service & Retail







Active Developments, East Gwillimbury



## Queensville By CountryWide Homes

- Type Total Lots | Sold | Remaining 8
- Purchase Price Range \$1,339,990 to \$1,399,990 \$4vg. PPSF



## Anchor Woods By Regal Crest Homes

- Type Semi Detached Total Lots 98 Units Sold 6 Remaining 6
- Purchase Price Range \$1,599,900 to \$1,771,900 \$670
- Size Range (SF) | Frontage | 27'



## Sharon Village By Mosaik Homes Type | Iotal Lots | India Sold | Remaining | Type | Ty

- Purchase Price Range \$1,169,990 to \$1,199,990 \$548
- Size Range (SF) | Frontage 30'



## Anchor Woods By Regal Crest Homes

- Type Detached Total Lots 22 Units Sold 1 Remaining 1
- Purchase Price Range \$3,109,900 to \$3,303,900 \$674
- Size Range (SF) | Frontage | 4,217 to 5,30 | 60'

## Sold Out Developments, East Gwillimbury (Sold out in April 2023)





Type Total Lots 3 Units Sold 1 1st Occupancy 2024-06

Purchase Price Range \$1,199,990 to \$1,289,990 \$602 to \$632

Size Range (SF) | Frontage | 1,967 to 2,142 | 5;



## Anchor Woods By CountryWide Homes

Type Semi Detached | Total Lots | Units Sold | 1st Occupancy 2024-01

Purchase Price Range \$1,374,990 to \$1,389,990 \$508 to \$512

Size Range (SF) | Frontage 27'



## Queensville By Lakeview Homes

Total Lots Units Sold 1st Occupancy 25 Units Sold 25 25 2022-11

Purchase Price Range \$1,494,990 to \$1,584,990 \$532 to \$608

Size Range (SF) | Frontage | 38'



## Anchor Woods By CountryWide Homes

Type Detached Total Lots Units Sold 14 1st Occupancy 2023-04

Purchase Price Range \$1,476,990 to \$1,879,990 \$486 to \$637

Size Range (SF) 2,498 to 3,421 Frontage 45'



## Queensville By CountryWide Homes

Type Detached Total Lots 9 Units Sold 1st Occupancy 2024-01

Purchase Price Range \$1,345,990 to \$1,639,990 \$457 to \$564

Size Range (SF) | Frontage 38'



## Queensville By Aspen Ridge Homes

Total Lots Units Sold 1st Occupancy 2023-09

Purchase Price Range \$1,294,990 to \$1,525,990 \$485 to \$592



Photos
of East
Gwillimbury





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